

Forté Communication Style Profile Communication Improvement Action Plan

People Ø Process Ø Performance Improvement Solutions

prepared for

Jim Rives

For Perpetual Performance Improvement,
Complete Forté® Survey 3 EVERY 30 DAYS.

Adapting Update Due

October 8, 2008

-- Your Forté Provider --
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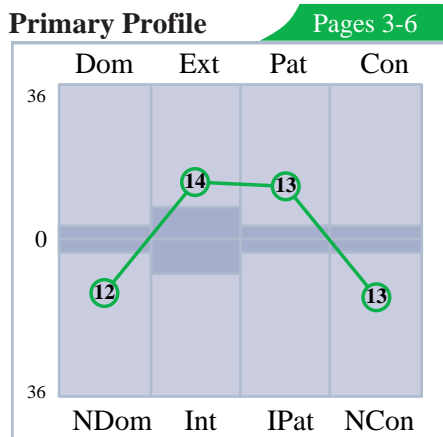
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Jim is very outgoing and friendly, having a warm, non-threatening, easygoing manner. He will use persuasion to influence others and is not demanding. He will easily delegate both authority and details and is very big-picture oriented. He prefers less structure or rules to follow. He is very good in people activities.

Special Note: Your Forte Primary Profile reflects who you are and your strengths. It remains consistent across your lifespan.

September 7, 2007



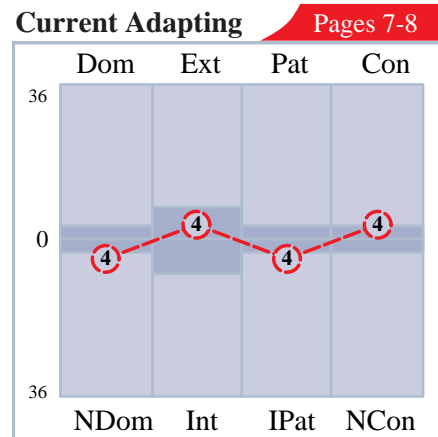
Primary Strength: Extroversion
Secondary Strength: Non-Conformity

Special Note: Forte is not a once-then-done profile. You can update your adapting/perceiver profile as often as every 30 days. Forte is a lifespan tool used to help you communicate with others most effectively.

Data below good through October 8, 2008

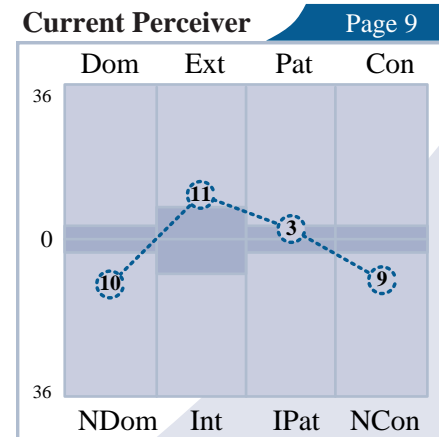
September 8, 2008

To: Others at Work



September 8, 2008

To: Others at Work



Data below good through October 8, 2008

Current Logic: Intuitive
Current Stamina: High
Current Goals: Few

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Following is a description of the primary strength in your Forté Communication Style as indicated on page one. This strength has more influence than your other strengths and normally constitutes 45 to 55 percent of your communication and self-motivation preferences.

EXTROVERSION - People and Fluency Strength

Those with this level of extroversion are good-natured, optimistic and people-oriented. They tend to rely on others for technical competence and prefer to be involved in people programs.

Jim uses persuasion to get things done through people and wants to be liked. He will usually have a happy, optimistic disposition. He is good at establishing lines of communication and will always find something to talk about. He likes to develop people and is good at team building. He has a lot of confidence in what others can do, but will sometimes get burned.

He tends to be naturally good at selling and makes a good contact person. He tends to know a lot of people and is a good mixer. He likes to dress well, make a good impression and to receive praise.

LEADERSHIP STYLE: "PERSUASIVE" Manager who accomplishes leadership by reading and controlling people. The emphasis is on influence. The extrovert naturally likes the leadership role, will act on the environment and wants to develop his people. He will delegate both details and authority.

SENSITIVE AREAS: Not feeling appreciated or feeling left out.

POTENTIAL REACTIONS: Verbal comments that can be very direct if they feel unwanted, ostracized or not liked.

Adapting/Perceiver: Others at Work

— Primary - - - - - Adapting Perceiver

